

INDUS Realty Trust, Inc. 204 West Newberry Road Bloomfield, CT 06002

Date: 11/1/23

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Indusrt.com

Blue Rock Construction, Inc. 1275 Glenlivet Drive, Suite 300 Allentown, PA 18106

Blue Rock Team,

INDUS RT has been working in the Lehigh Valley area for several years now and will continue that trend. We reach out to a select list of qualified contractors to solicit pricing from on our new projects based on either having had worked with them in the past with positive results or from reliable sources praising high recommendations.

I have never completed a project with Blue Rock however was given your name from our Senior VP of Construction and Development (Scott Bosco) who has successfully completed projects with you in the past.

From the initial bidding process with Jon Fisher that involved evaluating the scope of work and awarding the project, to the project start-up with the submittal personnel, the process and communication has been exceptional.

As we all know from our experiences in the Commercial Construction Industry, this profession presents you with many unforeseen challenges. Every challenge that we endured was met with a solution by the Blue Rock Team that we discussed and resolved in a timely manner. Your field representation was 2nd to none. From communication to proactive planning that was cognizant of the project schedule, Zach Covaleski stood out with his overall leadership of the project as one of my best experiences in my 40 year construction career.

Eric Wily (Blue Rocks PM) provided INDUS with detailed weekly reports with progress photos and a 2-week outlook. Change orders were handled professionally as well as timely and if I had a challenge on any of them, they were evaluated and fairly resolved.

Sitting off in the wings was Adam Kochanski (Blue Rocks Senior Project Manager). Adam was always present for my monthly site visits and provided the team with his construction knowledge and overall experience when called upon. Thankfully he was rarely called upon which speaks volumes to the team that was engaged with the daily development of the project.

I would highly recommend Blue Rock for any of our future projects and to anyone seeking a professional, dependable, honest General Contractor to complete their project. Their attention to detail, quality and timeliness makes them a top choice for any commercial project.

Respectfully Submitted.

Thomas R. Rooke

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